

# BOSCH CONNECTED INDUSTRY

LERNREISE BLAICHACH

# Bosch Connected Industry I4.0 movies



## ► Future Production with Industry 4.0

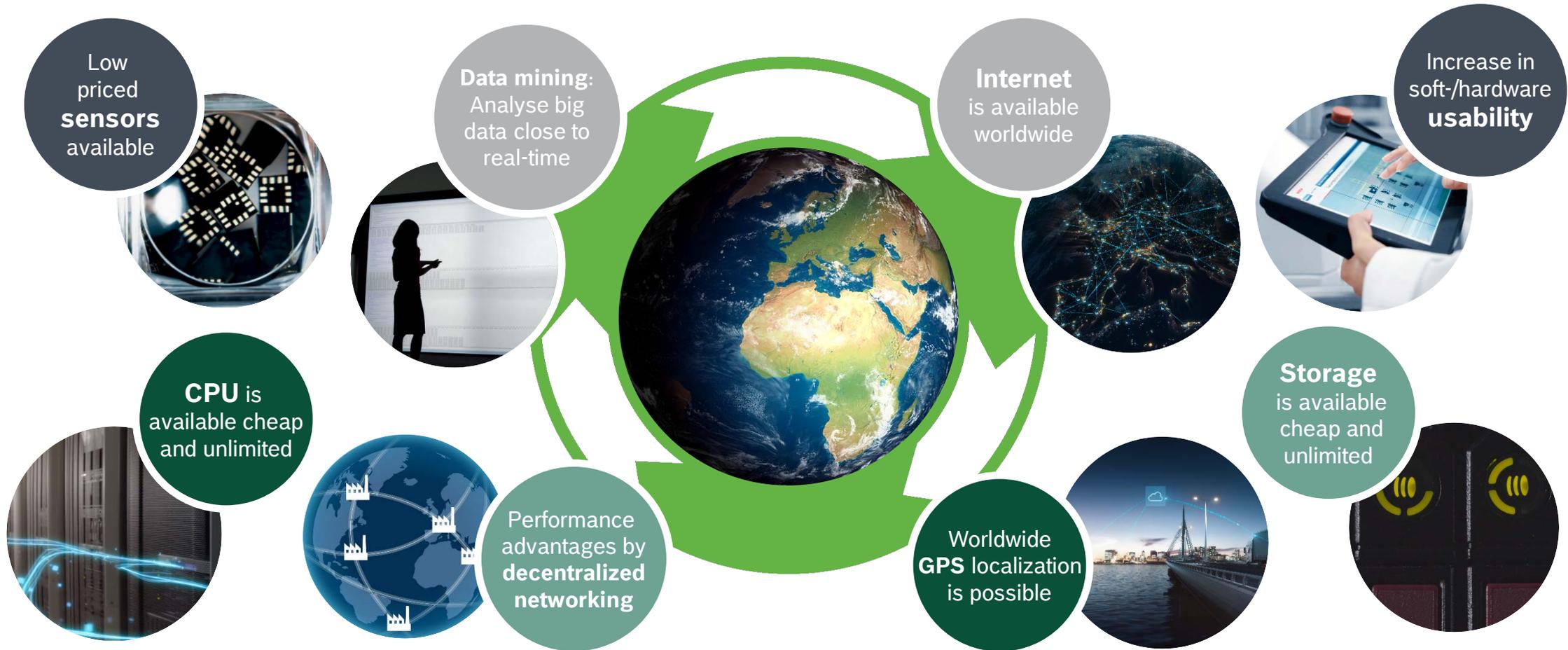
► <https://www.youtube.com/watch?v=ISk64bJ35yM&feature=youtu.be>

## ► Industry 4.0 – Solutions at Bosch

► <https://www.youtube.com/watch?v=RN3Ud2O5xxA&feature=youtu.be>

# Bosch Connected Industry

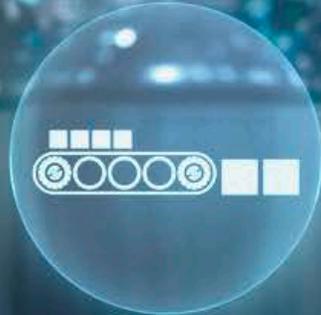
## Important changes in recent years



# Bosch Connected Industry



 **Mechanization**  
Industry 1.0



 **Electrification**  
Industry 2.0



 **Digitalization**  
Industry 3.0



 **Connected Industry**  
Industry 4.0



# Bosch Connected Industry



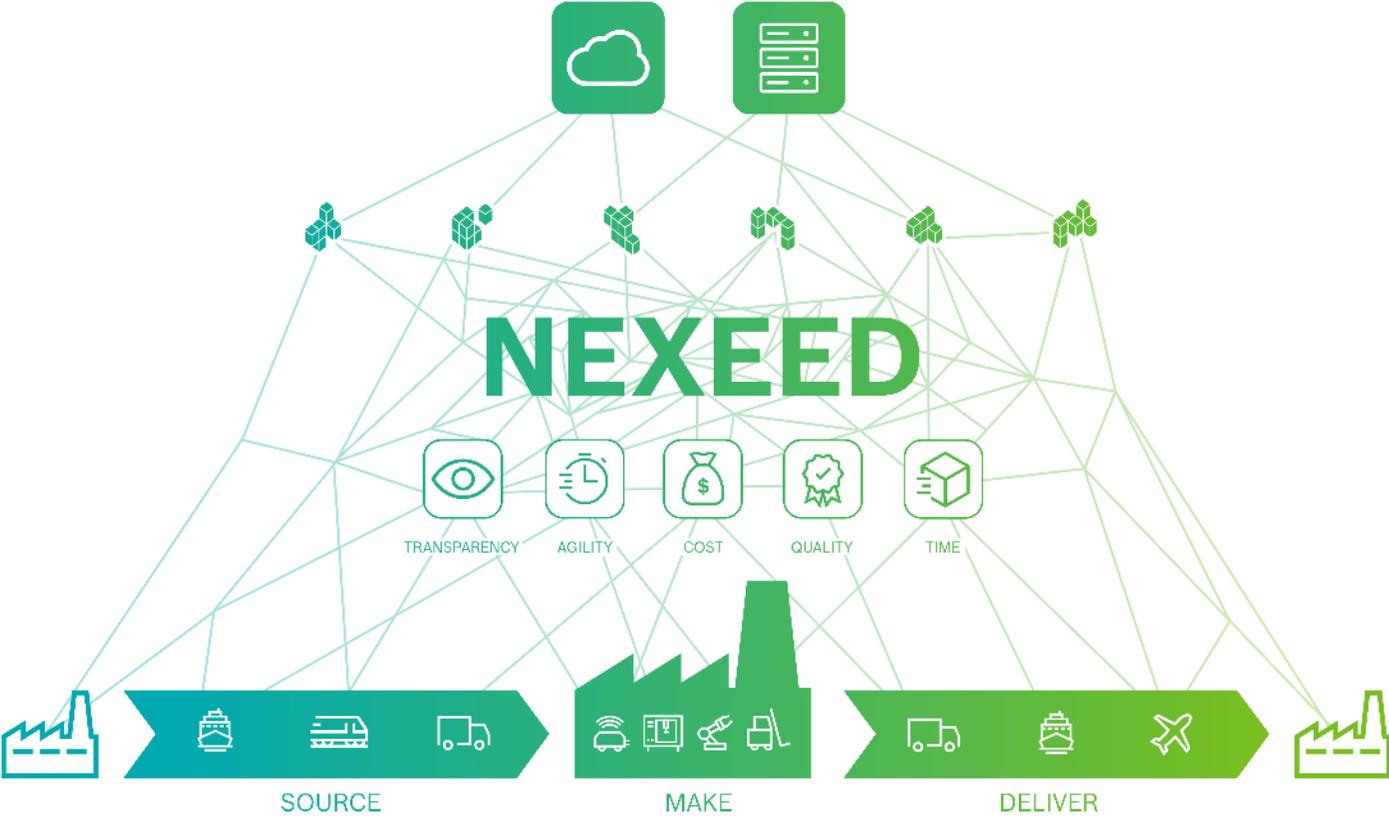
# Bosch Connected Industry

## Dual strategy for Connected Industry



# Bosch Connected Industry

## NEXEED – software solutions for the connected value stream



# Bosch Connected Industry Nexeed Portfolio

# NEXEED

Portfolio overview

## Nexeed Connected Manufacturing

## Nexeed Connected Logistics

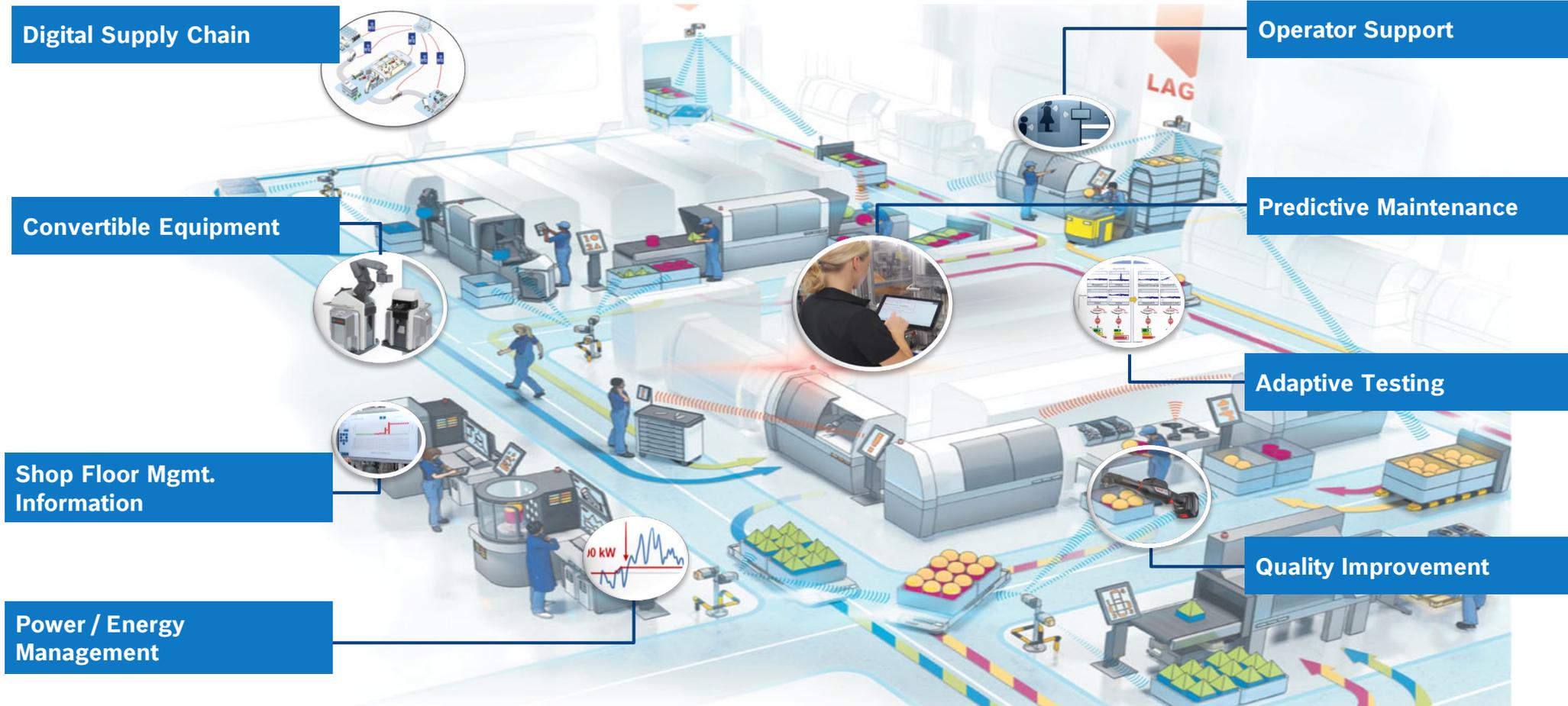
Nexeed Manufacturing Execution	Nexeed Manufacturing Transparency Kit	Nexeed Automation	Nexeed Production Performance Manager	Nexeed Remote Shopfloor Access	Nexeed Data Analytics	Nexeed Device Portal	Nexeed Track & Trace	Nexeed Intralogistics Execution
Nexeed Maintenance Support System								

## Nexeed Open Integration

Harmonization solution of different software systems and applications for production and logistics.  
Integration of Bosch Connected Industry solutions, Bosch solutions and third-party solutions.

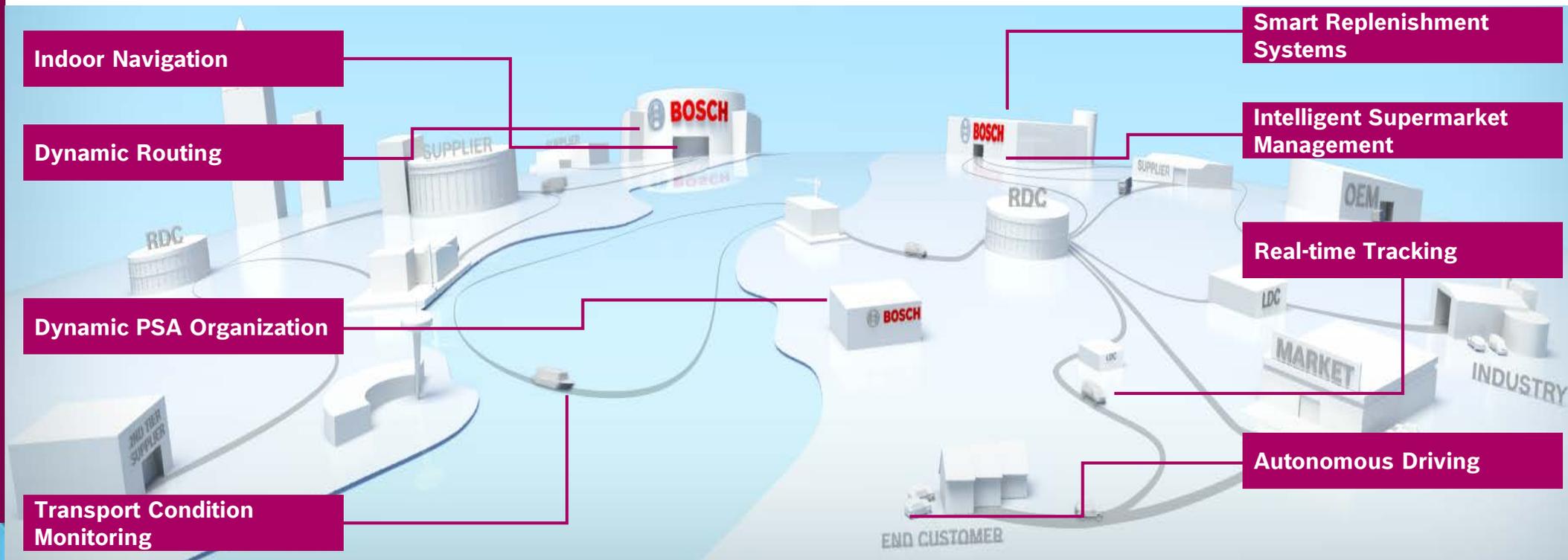
# CONNECTED MANUFACTURING

# Bosch Connected Industry Production-related Use Cases



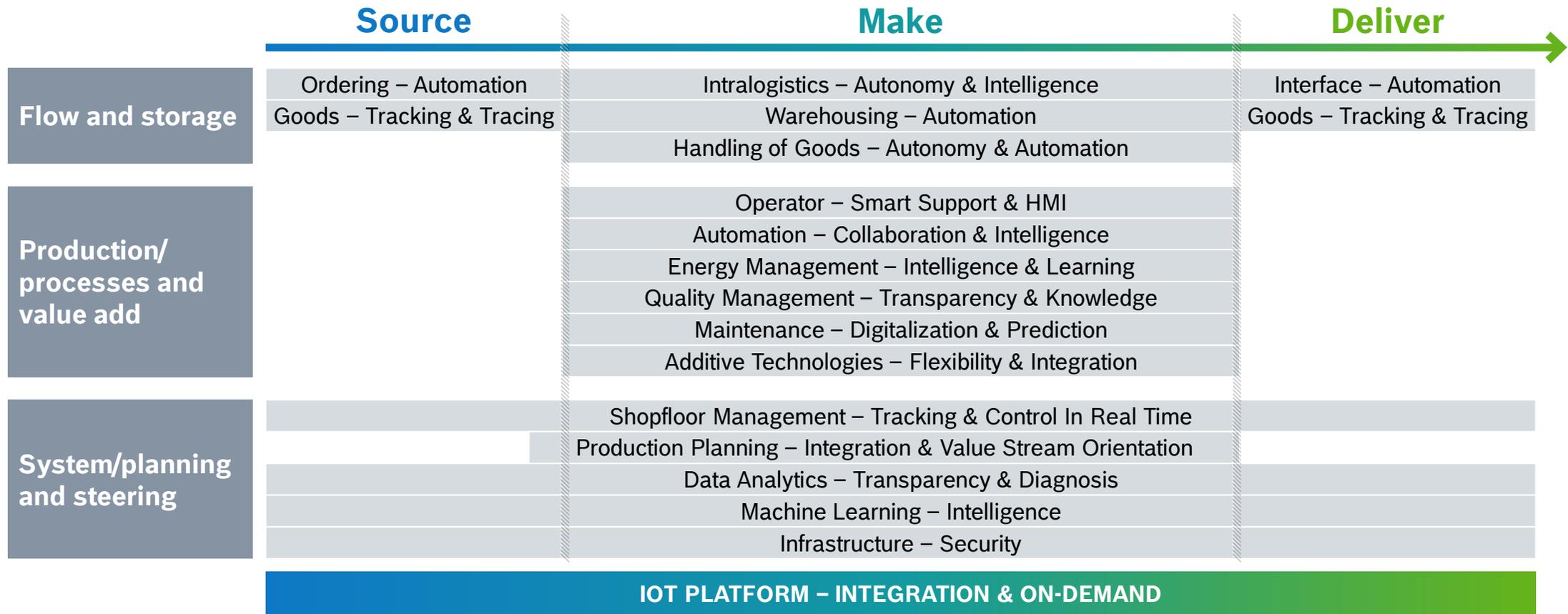
# CONNECTED LOGISTICS

# Bosch Connected Industry Logistics-related Use Cases



# Bosch Industry Consulting

## Use cases become solutions



# BOSCH INDUSTRY CONSULTING

## WHO ARE WE?

# Our mission

We make  
production easier.

# Bosch Industry Consulting

## Leading User becomes Leading Provider



Sensors



Drive & Controls



Software & Data Analytics

Leading Provider  
70+ Solutions

.....



Machinery & Robotics

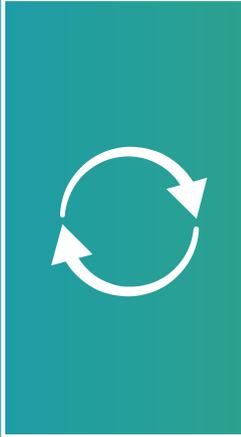


Logistics



Services

By 2020  
EUR ~1bn  
extra turnover



Leading User  
270+ Bosch Plants  
700+ storages  
Worldwide

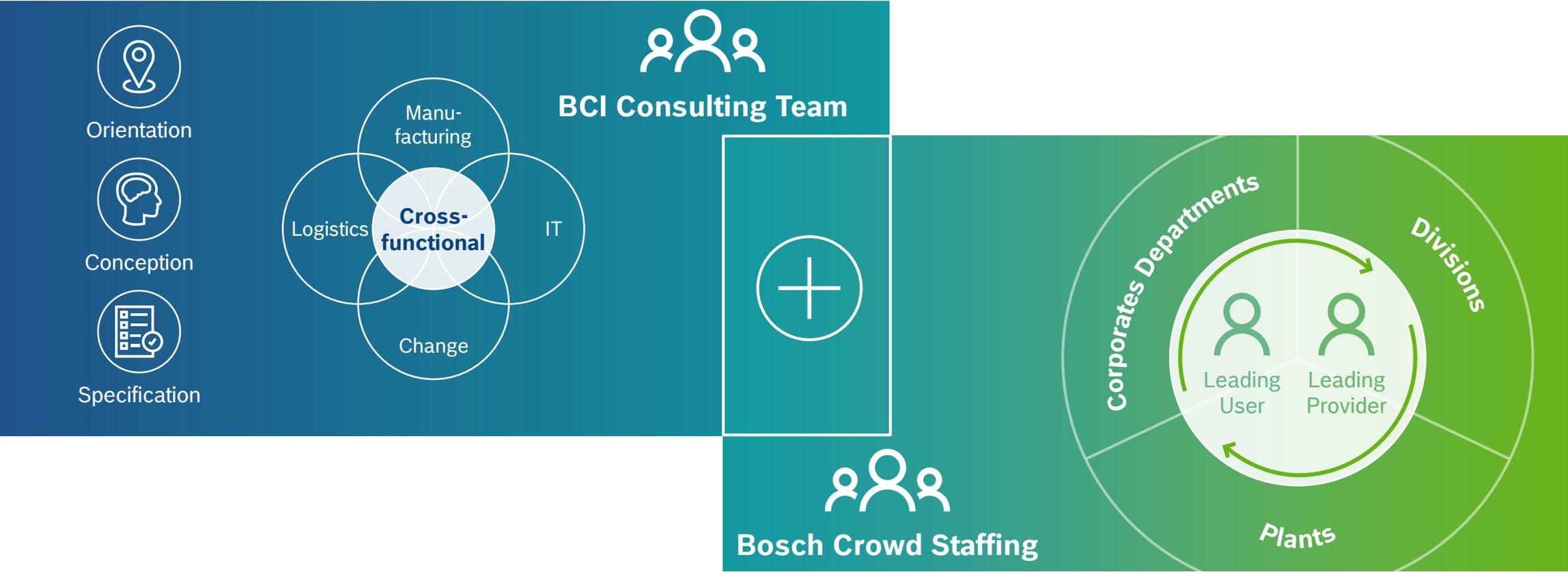
.....

By 2020  
EUR ~1bn  
extra savings



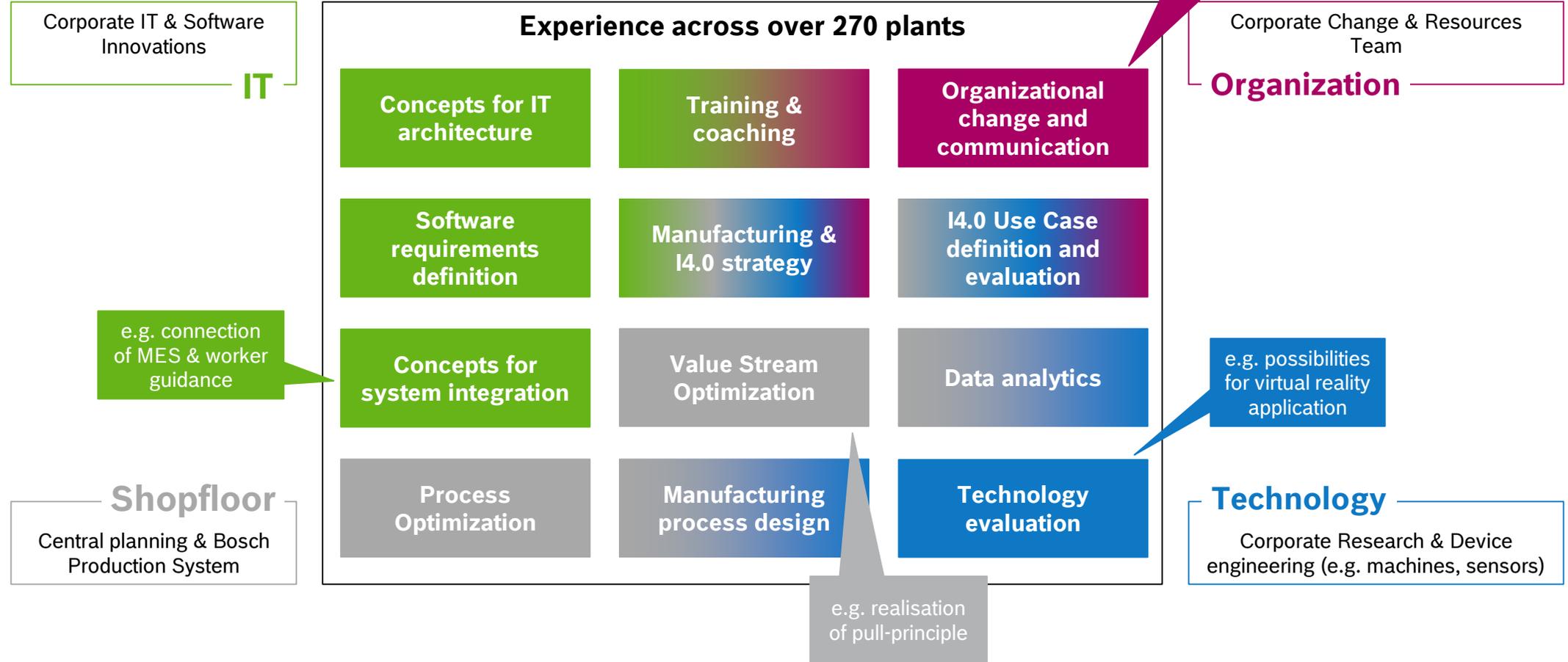
# Bosch Industry Consulting

## Interdisciplinary Teams and Bosch Group Crowd Staffing



# Bosch Industry Consulting

## Service portfolio



# Bosch Industry Consulting

## Why Our Customers Award Us

### Leading user and leading provider

We share the knowledge out of 270 plants with you

### Holistic consulting

We guide you from digitalization strategy up to solution implementation

### Crowd-staffing

We staff our projects individually based on the knowhow of 400.000 Bosch experts

### Guided tours

We provide you deep insights on running i4.0 solutions in our plants

### Reliable facts

We give you payback and feasibility estimations based on the Bosch i4.0 journey

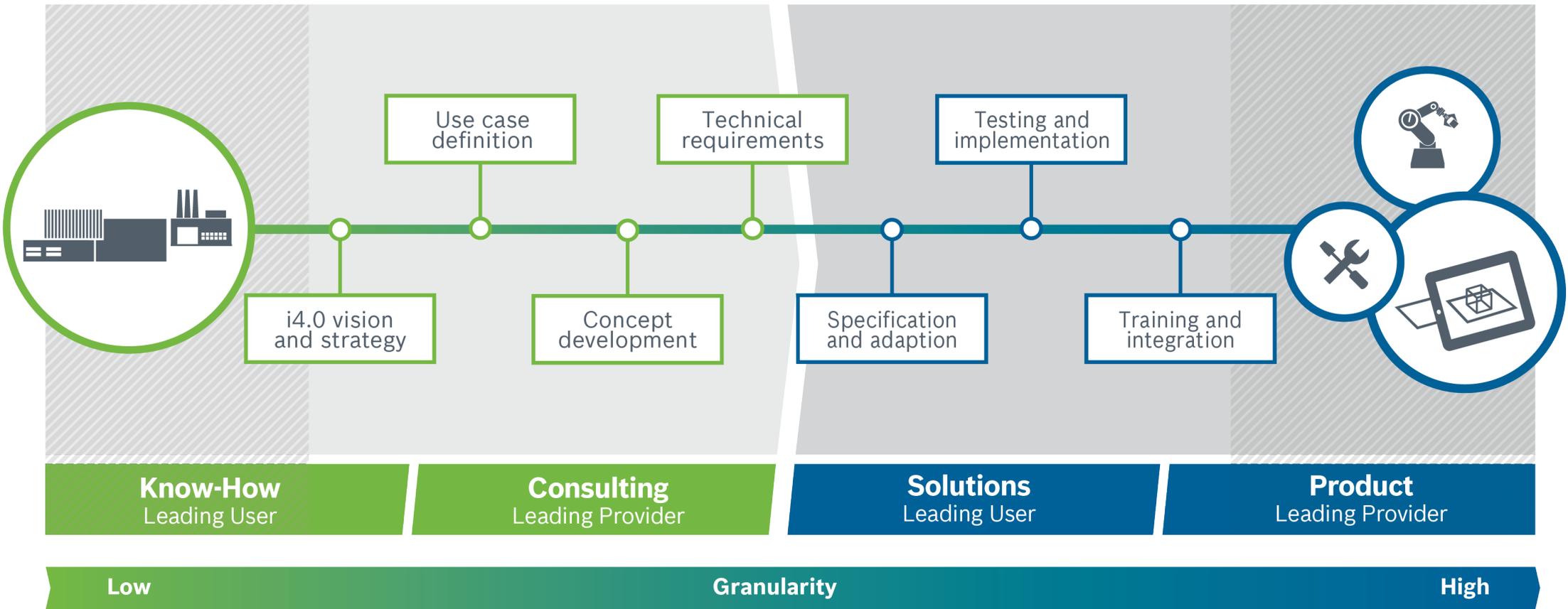
### Independent approach

We recommend to you our own solutions as well as third party solutions

# WHAT DO WE DO?

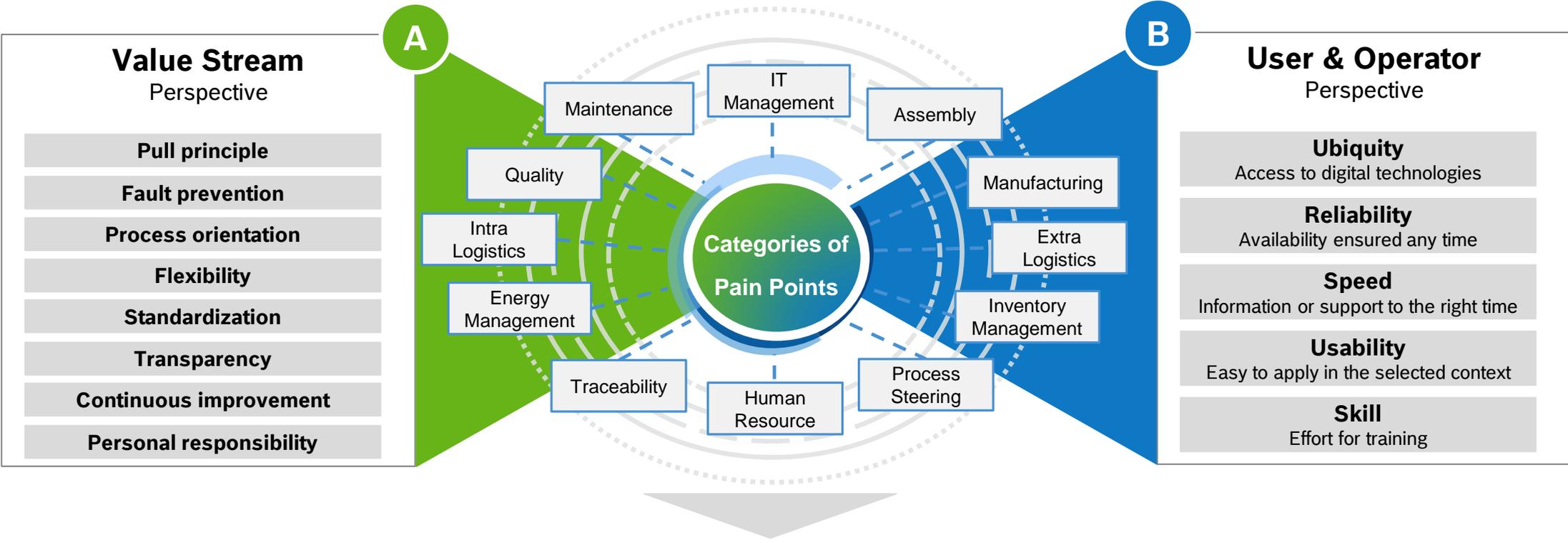
# Bosch Industry Consulting

## Industry 4.0 roadmap – Where is your current position?



# Bosch Industry Consulting

## Our approach combines process and user perspective



Readiness assessment and definition of fields of action with related use cases\* to solve pain points

\*Use case: Neutral description of a problem solving approach regarding current and target process (e.g. autonomous guided vehicles for replenishment of a production line)



# Bosch Connected Industry

## Content and purpose of workshop steps

1



### Plant Check

- What are the product, manufacturing and logistics characteristics?
- How does the value stream look like?
- Which KPIs are the most important indicators regarding performance?
- Which pains are most relevant and urgent?

Questionnaire

2



### Strategic Use Case Selection

- Which use case clusters are relevant to increase maturity and relieve pains?
- Which specific use cases are useful?
- Which use cases have synergies at the plant?

Use Case Map

3



### Maturity

- What is the actual state of Industrie 4.0 concerning specific use cases?
- How far is lean implemented as a base for stable processes?

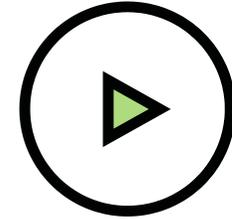


### KPIs & Pains

- How high is the influence of a specific use case on KPIs?
- To what extent can a use case relief pains?

Use Case Assessment

4



### Use Case Prioritization

- Which use cases align best with company specific requirements?
- Which use cases are necessary to be able to compete?
- Which use cases should be implemented asap?

Decision Matrix & Roadmap

From a "Big Picture" to a specific and suitable solution



# Bosch Industry Consulting

## Use Cases as a basis for i4.0 concepts

### Digital supply chain

- ✓ Transparency
- ✓ Decrease of inventory
- ✓ Efficiency increase

### Flexible equipment

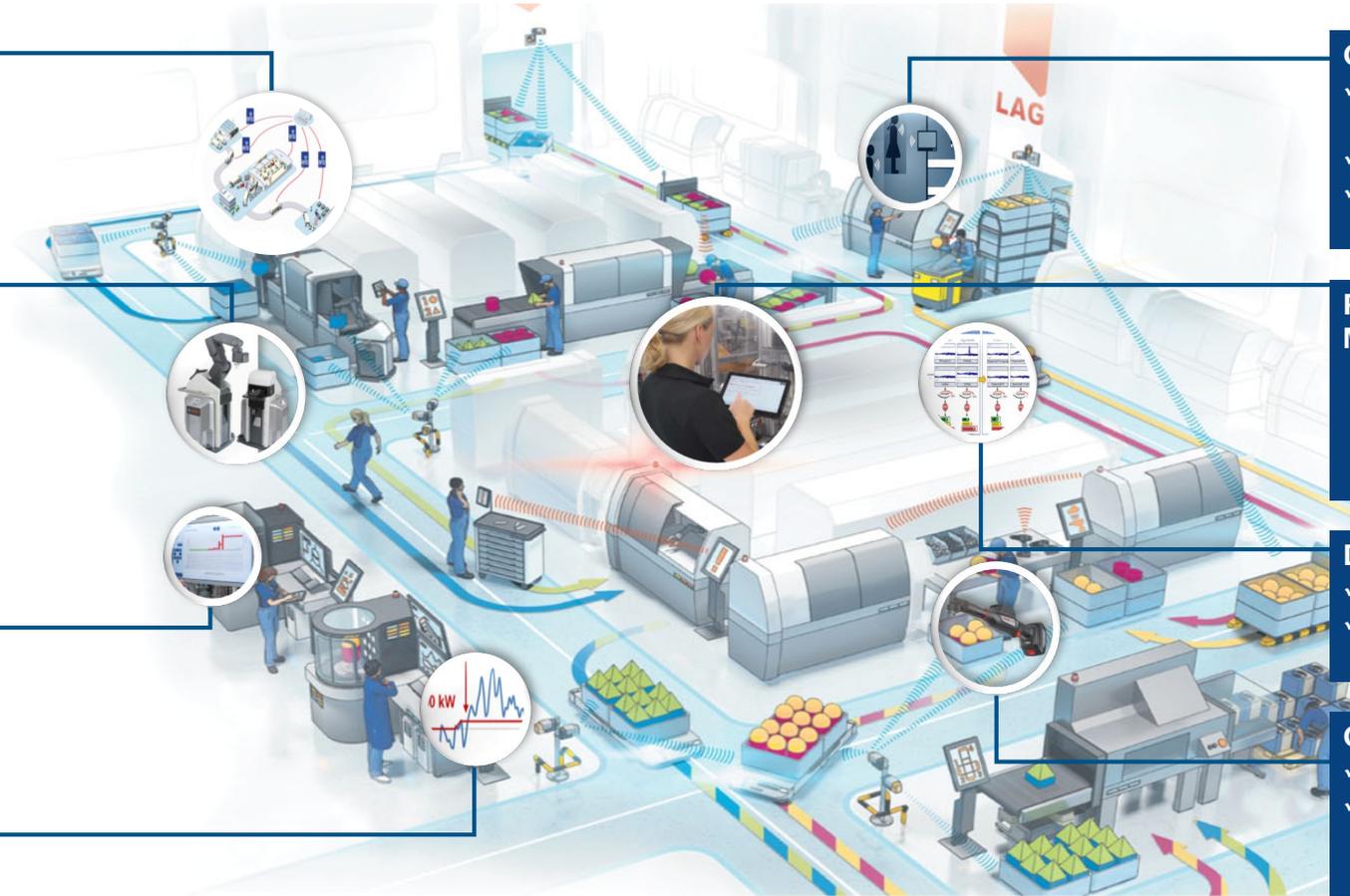
- ✓ Reduction of fix costs
- ✓ Efficient collaboration between operator and machines
- ✓ Increase in ergonomics

### Shop Floor Mgmt. Information

- ✓ Real-time
- ✓ Fast escalation
- ✓ paperless

### Power- & Energy Management

- ✓ Intelligent Use Cases
- ✓ Savings in energy cost and CO<sub>2</sub>- emission



### Operator support

- ✓ Fast reaction and reliability
- ✓ Quality increase
- ✓ Efficiency increase

### Predictive Maintenance

- ✓ OEE-improvement
- ✓ No unexpected downtimes

### Data Analytics

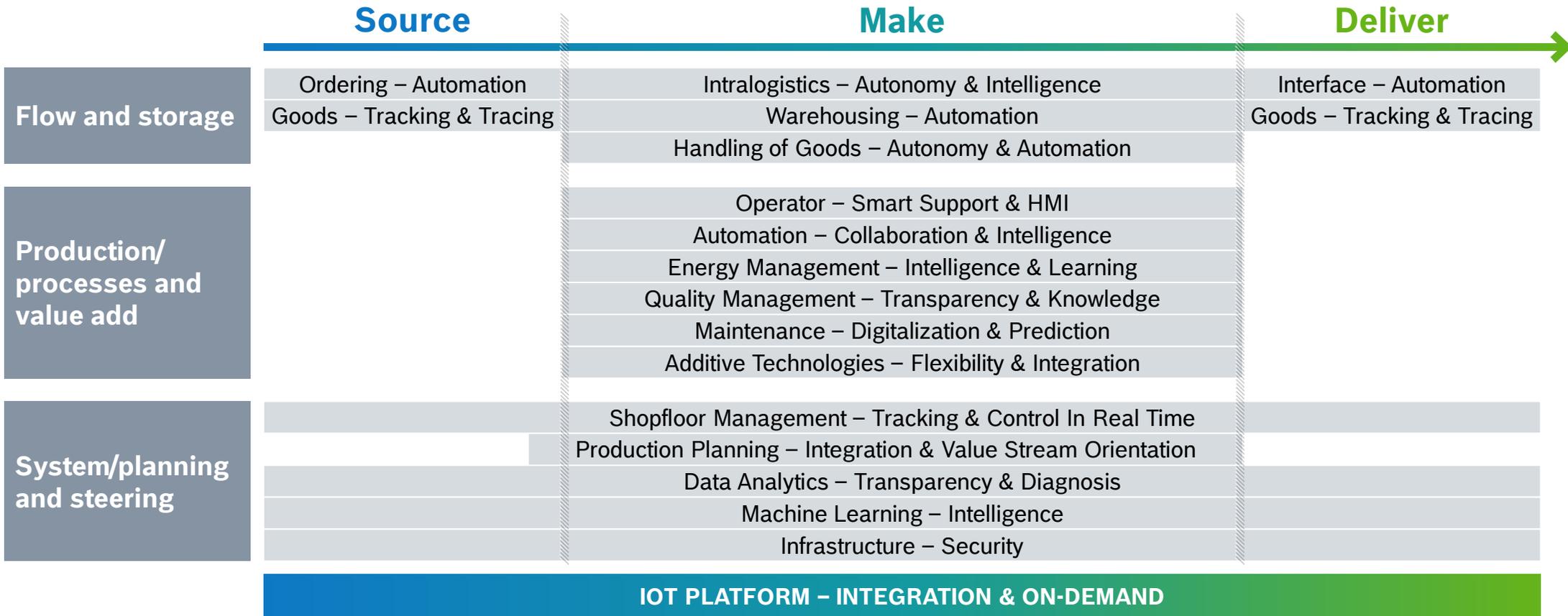
- ✓ Efficiency increase
- ✓ Root cause elimination

### Quality management

- ✓ Direct feedback
- ✓ Traceability to error sources

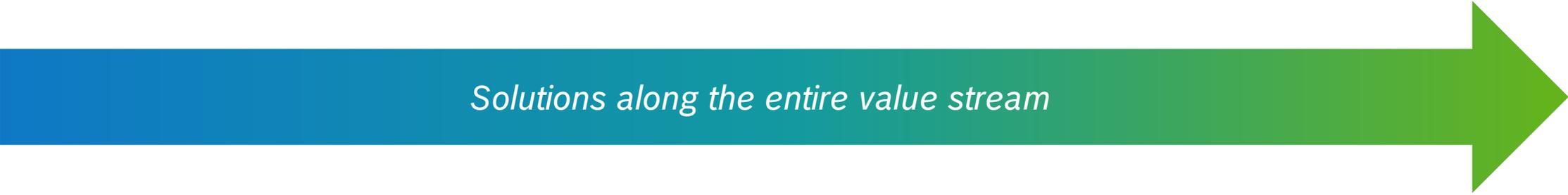
# Bosch Industry Consulting

## Use cases become solutions



# Bosch Industry Consulting

## I4.0 Solutions Overview



	Logistics		Production		System
Source	eMAT-Label	Make	ActiveCockpit	Source	Event Monitoring
	iHUB (Intralogistics Hub)		ActiveAssist		I4.0 Platform
	RFID Bosch internal/external		APAS assistant & inspector		Remote Shopfloor Access
	Track & Trace		Augmented Assist		ProCon
Make	iHUB (Intralogistics Hub)		iGlove	Make	Energy Platform
	ActiveShuttle		Improvidus		Event Monitoring
	RFID Production and Transport Kanban		Maintenance Support System (MSS)		I4.0 Platform
	Smart Replenishment Service (SrS)		Manufacturing Analytics Tools & Services		IoT Gateway
	iSupermarket (Intelligent Supermarket)		MES Starter Kit		ProCon
Deliver	eMAT-Label		OpCon MES (Shopfloor Management)	Deliver	i4.0 Analytics Platform
	iHUB (Intralogistics Hub)		OpCon Control Plus (Shopfloor Automation)		Remote Shopfloor Access
	RFID Bosch internal		Production Performance Manager (PPM)		Event Monitoring
	Track & Trace	Nexo Nutrunner	I4.0 Platform		
	OEM Data Exchange	Molding Tool Manager	Remote Shopfloor Access		

# Bosch Connected Industry Services for external market

## “Panorama-Package”

We explore the path of industry 4.0 together with you from the beginning until the end.

## “First Insights”

We visit your plant on site to do a high level assessment including interviews regarding potential fields of improvement with you.

FREE – 1 Day

## “Orientation-Express”

Practical assessment of your plant or value stream. This is including action fields as well as Use Cases we see from our Bosch experience for industry 4.0 and lean aligned in a high level roadmap. Guided Tours in our plants serve as a reference point for you.

15-20k – 3 to 5 Days

## “Suitability Check”

Detailed assessment of identified Use Cases regarding the benefits for you and the feasibility as well as risks. This will enable you to decide which Use Cases are the right ones for your production. This included suggestions for solution providers

Individual Project

## “Deep Dive”

Once you have decided which Use Cases are supposed to be implemented we develop a concept for the implementation together with you. Here we have a very strong network of experts all across the Bosch World who have hands-on experience

Individual Project

## “The Coach”

During the implementation or rollout regarding i4.0 or lean actions we provide you with continuous support in form of regular reviews and advice. We make sure that your ideas are realized successful.

Individual Project

# REFERENCE PROJECTS

# Bosch Industry Consulting

## Reference project with OEM



**I**

**Production (incl. MRK<sup>1)</sup>)**

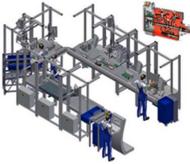
- ▶ Analysis of material supply within production
- ▶ Identification and analysis of possible places for introduction of AGV
- ▶ Evaluation of technologies, benefits and risks

**Energy Management**

- ▶ Measuring concept
- ▶ Integration of energy data and IT infrastructure
- ▶ Intelligence within the system ('Regelkreise')

**HR**

- ▶ Examination of HR related processes
- ▶ GAP analysis towards digital processes
- ▶ Selection of systems



**II**

**Security**

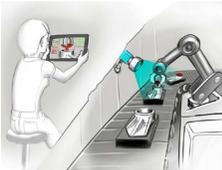
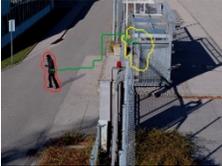
- ▶ Analysis of hazards
- ▶ Selection of suitable use cases
- ▶ Integration into a security concept

**Facility Management**

- ▶ Examine facility management processes
- ▶ Perform GAP analysis towards digital tools
- ▶ Suggestion of digital solutions for facility management

**Quality Management**

- ▶ Analyze as is situation in existing plants
- ▶ Detail predefined use cases to increase quality
- ▶ Provide base for implementation decision



# Bosch Industry Consulting

## Reference project with tier 1



Use case evaluation



Use case analysis



Implementation



### AGV

- ▶ Analysis of material supply within production
- ▶ Identification and analysis of possible places for introduction of AGV
- ▶ Evaluation of technologies, benefits and risks



### Energy Platform

- ▶ Measuring concept
- ▶ Integration of energy data and IT infrastructure
- ▶ Rollout concept for all plants worldwide
- ▶ Evaluation of technologies, benefits and risks



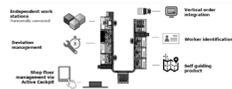
### Collaborative robots

- ▶ Automation level VS. manual process steps
- ▶ Ergonomic situation within workplaces
- ▶ Integration possibilities into Multi-Product-Line
- ▶ Evaluation of technologies, benefits and risks



### RFID

- ▶ Analysis of different value streams
- ▶ Identification of possible benefits and risks
- ▶ Evaluation of technologies and hardware
- ▶ Evaluation of technologies, benefits and risks



### Multi-Product-Line

- ▶ Assembly character: high variety, low volumes
- ▶ Creation of high flexible assembly line concept
- ▶ Evaluation of technologies, benefits and risks

# Reference project with UK OEM

## Project overview

✓ Strategic pre-project

✓ Evaluation

✓ Implementation preparation

I



### Shopfloor visualization

- Understand current system
- Recommendation regarding key functionalities



### Energy Management

- Evaluation of potential
- Definition of use cases



### Real time maintenance

- Review of existing process
- Understanding of systems involved

II



### Shopfloor visualization

- Functional requirement
- Technical requirement
- Implementation concept



### Energy Management

- Measurement concept
- Technical requirement
- Implementation concept



### Real time maintenance

- Gap analysis
- Technical requirement
- Implementation concept

IT architecture



# Bosch Industry Consulting

Umfassende Unterstützung für eine vernetzte Produktion

Bosch Industry Consulting ist der Partner für den vernetzten Wertstrom. Wir unterstützen Kunden dabei, ihre Prozesse schlanker und die Produktion effizienter zu gestalten. Wir machen nicht nur Vorschläge: Wir entwickeln konkrete Lösungen – und wir helfen bei deren Implementierung, wobei wir auf die umfangreiche Erfahrung von Bosch als Leitanwender und Leitanbieter für Industrie 4.0 zurückgreifen können.



Praxisorientierte Beratungsdienstleistungen auf der Basis umfassender Erfahrung in verschiedenen Bereichen



Großes Expertenteam mit operativer Erfahrung



Partner für den gesamten digitalen Wandel von Fertigung und Logistik

# Contact Details



## **Cathy Rupp**

I4.0 Consultant  
Project Manager

Bosch Industry Consulting

cathy.rupp@de.bosch.com  
+49 173 9435419



## **Elise Schuffert**

I4.0 Consultant  
Project Manager

Bosch Industry Consulting

elise.schuffert@de.bosch.com  
+49 152 09027799