



Example: Supplier Management Optimization at Daimler

Initial Condition



- » **Lack of transparency** regarding process quality, capacity & bottlenecks
- » **Inefficient processes** with rework loops
- » Overload of employees & missing levers for optimization

Results



- » **Transparency for optimization** levers generated
- » **Processes redesigned/optimized** & managed with KPIs
- » Continuous Improvement (CI) **culture established**

Approach



“FROM ANALYSIS TO SUSTAINABILITY”

CLASSIC

Preparation



Pre-Analysis



Analysis



Design



Implementation



Preparation

Pre-Analysis

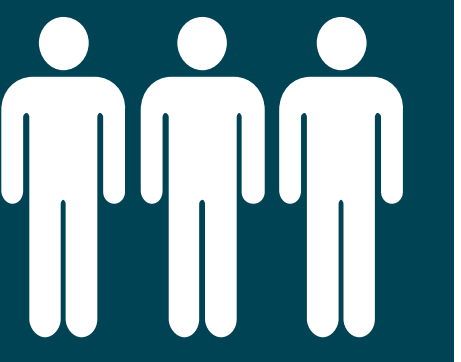
Sprints
(Analysis/Design/
Implementation)



AGILE

Seite 7

Operational Excellence Consulting



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Success Factors



Transparency & Prioritization



- » Overall transparency
- » Deep dive diagnosis

Training & Qualification



- » ProductOwner & team
- » Scrum & agile methods

Implementation with Feedback Loops



- » Short circle feedback
- » Involvement of stakeholders

Sustainability



- » Execution of sprints
- » Transfer of methods

